

Alternative Service Delivery Proposal

The Alternative Service Delivery Model proposes to reimburse participating FQHCs at the IHS OMB rate for services provided to American Indians eligible for Medicaid, as an extension of the IHS network. DSS calculated to the following revenue enhancements based on Medicaid claims for Medicaid recipients currently served the pilot site locations:

	FY2018 Rate	OMB Rate	Difference	% increase	2017 Medicaid Expenditures AI/AN	Projected Annual Increase	Projected Total Revenue	Pilot providers indicated the following examples of progress that could be made to expand and increase access as a result of additional revenue:
Urban Indian Health Pierre	\$126.95	\$391	\$264	208%	\$91,352	\$190,008	\$281,360	
Urban Indian Health Sioux Falls	\$126.95	\$391	\$264	208%	\$77,492	\$161,180	\$238,672	
Urban Indian Health Total					\$168,844	\$351,188	\$520,032	
CHC of the Black Hills	\$146.19	\$391	\$245	167.5%	\$518,720	\$868,649	\$1,387,369	<ul style="list-style-type: none"> Capacity for 1,457 additional visits per year
Horizon Mission	\$180.55	\$391	\$210	116.6%	\$1,221,468	\$1,423,749	\$2,645,217	<ul style="list-style-type: none"> Provider Recruitment: More competitive salaries for our clinic support teams (Advanced Practice Providers, Physicians, nurses, etc.). Needs Assessment: Support completion of a feasibility study to determine the needs of patients in the service areas. Enhanced Services: Provide additional resources to areas that were determined high need through the feasibility study (i.e. pre-natal care, women's health, drug addiction, mental health counseling, patient education, childhood/adult immunizations, and medication management). Cultural Training: Enhanced training for all staff on cultural sensitivity and look into options of assigning certain rooms, etc. for Native American patients. IHS Collaboration: Training for staff on how we can continue to work with IHS in a meaningful way for the best possible outcome for the patients we serve and dedicate resources and staff to these efforts. More Patients Served: Capacity for an additional 700 patients (2,000 visits) per year.